

## Message Text

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14

ACTION EUR-12

INFO OCT-01 EB-07 ISO-00 /020 W  
----- 099365

R 300810Z APR 76  
FM AMCONSUL FRANKFURT  
TO SECSTATE 3879  
USDOC WASHDC  
INFO AMEMBASSY BONN

UNCLAS FRANKFURT 3232

E.O. 11652:/A  
TAGS: BEXP, GW  
SUBJ: WTDR/FTI: BUCHHANDLUNG HARKSEN K.G.

REF: USDOC 05546

1. GERMANY 2. CNTRY CODE: 428 3. SER. NO:  
4. BUCHHANDLUNG HARKSEN K.G.  
4A CODE: 4B CODE: E  
5. GOETHESTRASSE 25  
6.  
6. D-600 FRANKFURT/MAIN GERMANY  
7. ESTABL: 1971 8. EMPL: 9. SIZE (21-X) SAME  
10. REPUTATION: (22-X) FAIR  
11. SALES AREA: REGIONAL FRANKFURT  
12. RPT DATE 04-76  
13A 27315/1 RET. OF GENERAL BOOKS  
14. CONTACT: HANS G. HARKEN TITLE: MANAGER/PARTNER  
15. CABLE: N/A 16. TELEX: NONE 17. TEL 0611-282176  
18. FINANCIAL REFS: BETHMANN BANK, FRANKFURT  
19. TRADE REFS: N/A  
20. FOREIGN FIRMS REPRESENTED: N/A  
21 THE FIRM IS REGISTERED AS A LIMITED PARTNERSHIP WITH  
H.G. HARKSEN AS LIABLE PARTNER. LIMITED PARTNERS ARE  
LISTED AS MRS. HARKSEN AND WOLFGANG RASCH WITH A  
COMBINED INVESTMENT OF DM 80,000. THE ANNUAL SALES  
VOLUME IS DM 800,000. ABOUT DM 230,000 ARE INVESTED  
IN INVENTORY. THE FIRM'S CAPITAL LIQUIDITY IS TIGHT,  
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OBLIGATIONS GREATLY EXCEED AMOUNTS RECEIVABLE.

PAYMENTS ARE OFTEN MADE SLOWLY. POST HAS RECEIVED  
COMPLAINTS FROM U.S. FIRMS HOWEVER, HARKSEN SEEMS TO HAVE  
APID AFTER POST'S APPROACH. SERIOUS COMPLAINTS HAVE  
NOT BEEN RECEIVED LOCALLY. CAUTION SHOULD BE OBSERVED  
IN GRANTING CREDITS.

22. PREPARED BY P. BARTOLSIC, APPROVED BY F.D. BUCHHOLZ  
AT U.S. CONSULATE GENERAL. LEHMANN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 30 APR 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976FRANKF03232  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760166-0425  
**From:** FRANKFURT  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t1976044/aaaaacsn.tel  
**Line Count:** 68  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** coburnhl  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 27 SEP 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <27 SEP 2004 by cookms>; APPROVED <10 NOV 2004 by coburnhl>  
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**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** WTDR/FTI: BUCHHANDLUNG HARKSEN K.G.  
**TAGS:** BEXP, GE  
**To:** STATE COM  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006